

“VOTED ONE OF THE TOP 5 RETAILERS IN THE U.S.A.”



CHEVY CHASE WINE & SPIRITS

WINE IS OUR MIDDLE NAME

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Washington D.C. 20015

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Web Site: www.chevychasewine.com



OUR ADS APPEAR IN THE WASHINGTON POST ON MONDAYS

“VOTED ONE OF THE TOP 5 RETAILERS IN THE U.S.A.”

NOT RESPONSIBLE FOR PRINTING ERRORS

PARK FREE BEHIND STORE

VISIT OUR WEB SITE AT www.chevychasewine.com

FOR A COMPLETE INVENTORY LISTING AND SPECIALS

WINTER ISSUE

THE WORLDS FINEST WINES UNDER ONE ROOF

JANUARY 2012

VINTAGES

“PRICE BUSTING WINTER SALE”

ALL WINES

SUBJECT

“STARTS NOW”

GUARANTEED

TO CHANGE

ENDS SATURDAY MARCH 10, 2012

FOR ONE YEAR

“SIGN UP FOR OUR E-MAIL SPECIALS AT: www.chevychasewine.com”

FRENCH BEAUJOLAIS

<u>ICN</u>	<u>VINT</u>		<u>EACH</u>	<u>CASE</u>
3300	2008	Chateau De La Chaize Brouilly	\$10.99	\$129.44
4160	2009	Georges Duboeuf Beaujolais-Villages	\$7.99	\$94.98
3974	2009	Joseph Drouhin Beaujolais-Villages	\$8.99	\$105.66
3055	2010	Louis Jadot Beaujolais Villages	\$8.99	\$105.66
6406	2009	Louis Jadot Chateau de Jacques Moulin-A-Vent	\$17.99	\$212.12
3042	2007	Laurent Martray Brouilly	\$12.99	\$153.33



FRENCH ALTERNATIVE REDS/WHITES

5922	2006	Chateau Bouissel, Red	\$9.99	\$117.64
4630	2009	Chateau De Vaugelas, Red	\$9.99	\$117.64
6491	2005	Domaine Campaucels Red	\$14.99	\$165.00
5134	2010	Domaine De Pouy, White	\$6.59	\$77.90
5820	2010	Domaine Sainte Eugenie Le Clos, Red	\$11.99	\$140.00
5332	2009	Les Cotes Dolt Cahors, Red	\$8.69	\$102.86
5082	2010	Les Rials, White	\$11.99	\$139.00
5834	2009	Reflection Pinot Noir	\$9.99	\$117.64



DOMESTIC ALTERNATIVE REDS/WHITES

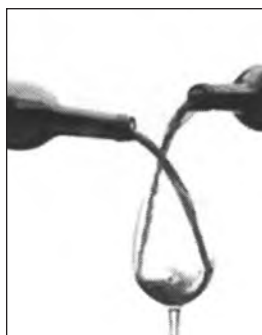
5265	2006	Truth Lindsey's Cuvee Red	\$15.29	\$181.09
5358	2007	A to Z Night & Day Red	\$12.99	\$151.51
3315	2008	Conundrum, White	\$18.99	\$222.21
6252	2008	Jade Mountain White	\$13.99	\$162.01
4069	N.V.	Owl House Red	\$9.99	\$115.23
5468	2003	Prevail West Face	\$42.99	\$499.92
4583	2008	Red Truck	\$8.29	\$95.16
4350	N.V.	Sokol Blosser Evolution #9 White	\$14.99	\$175.16
5046	2006	St Francis Claret	\$14.49	\$169.44
4352	2008	Treana White	\$18.99	\$322.22



CHEVY CHASE GIFT CARDS AVAILABLE NOW

HEART WARMING ITALIANS

<u>ICN</u>	<u>VINT</u>		<u>EACH</u>	<u>CASE</u>
4246	2007	A Mano Primitivo	\$8.79	\$103.90
5139	2009	Antinori Santa Cristina Orvieto	\$8.49	\$99.96
3677	2009	Antinori Santa Cristina Red	\$8.49	\$99.96
3827	2009	Banfi Chianti Classico	\$10.39	\$122.01
3841	2010	Campanile Pinot Grigio	\$7.99	\$94.98
3901	2006	Castris Salice Salentino Reserva	\$11.99	\$141.87
3361	2010	Cielo Pinot Grigio	\$7.99	\$94.98
6179	2009	Di Majo Norante Sangiovese	\$7.99	\$94.98
3997	2005	Filomusi Guelfi Montepulciano	\$13.99	\$163.94
4912	2007	Gabbiano Chianti Classico	\$9.99	\$117.64
4109	2010	Kris Pinot Grigio	\$9.99	\$117.64
3525	2010	Lageder Riff Pinot Grigio	\$8.79	\$103.90
3965	2008	Michele Chiarlo Barbera D'Asti	\$9.29	\$110.61
4650	2008	Remo Farina Valpolicella Ripasso	\$12.99	\$153.33
3453	2010	Toscolo Chianti	\$8.89	\$104.62



NEW ZEALAND'S BEST BUYS

6019	2010	Chimney Creek Sauvignon Blanc	\$7.99	\$94.98
6007	2010	Matua Sauvignon Blanc	\$9.99	\$117.64
6049	2009	Monkey Bay Sauvignon Blanc	\$7.69	\$90.44
6430	2008	Nobilo Pinot Noir	\$13.29	\$157.04
3697	2010	Nobilo Sauvignon Blanc	\$8.99	\$105.66
4797	2010	Oyster Bay Chardonnay	\$8.99	\$105.66
4798	2010	Oyster Bay Pinot Noir	\$12.99	\$153.33
4799	2011	Oyster Bay Sauvignon Blanc	\$8.99	\$105.66
4101	2009	Sherwood Estate Pinot Noir	\$14.99	\$176.48
5231	2010	Villa Maria Private Sauv/Blanc	\$11.29	\$133.33
4930	2009	Villa Maria Unoaked Chardonnay	\$11.29	\$133.33



FROM THE BEAUTIFUL FRENCH RHONE VALLEY

3119	2008	Chateau Fortia Chateauneuf-Du-Pape, Red	\$25.99	\$308.11
3129	2007	Chapelle-St-Arnoux Gigondas	\$15.49	\$183.01
3040	2009	Chapoutier Belleruche Cotes-Du-Rhone, Red	\$9.99	\$117.64
4806	2009	Chateau Grande Cassagne Grenache/Syrah	\$8.49	\$99.96
4142	2009	Delas Saint-Esprit Cotes-Du-Rhone, Red	\$9.49	\$111.11
4760	2009	Domaine Andre Brunel Cotes-Du-Rhone, Red	\$8.79	\$103.90
3039	2009	Domaine Berthet-Rayne Cotes-Du-Rhone, Red	\$10.89	\$128.39
3431	2010	Domaine Caboche Cotes-Du-Rhone, Red	\$9.99	\$117.64
3316	2009	Domaine Chante Perdrix Chateauneuf-Du-Pape, Red	\$23.99	\$285.12
4546	2005	Grange des Rouquette Grenache-Syrah-Mourvedre	\$9.49	\$111.11
5437	2009	Grange des Rouquette White	\$9.49	\$111.11
3967	2007	Robert Davis Syrah	\$9.99	\$117.64



BEST VALUE SPANISH WINES

<u>ICN</u>	<u>VINT</u>		<u>EACH</u>	<u>CASE</u>	<u>ICN</u>		<u>EACH</u>	<u>CASE</u>
4808	2010	Alceno Red	\$9.99	\$117.64	4795	2008 Faustino VII Rioja Red	\$9.39	\$110.28
5553	2010	Alvarez Mantel Blanco Sauv/Blanc	\$11.99	\$141.87	6907	2009 Perlat Montsant, Red	\$10.99	\$129.44
4303	2006	Campo Viejo Reserve Rioja Red	\$10.89	\$128.39	6796	2007 Sierra Cantrabria Crianza, Red	\$14.99	\$176.48
3294	2006	El Coto Rioja Red	\$10.49	\$123.22	3755	2007 Vina Alarba, Red	\$7.99	\$94.98

HALF BOTTLES --- PERFECT FOR JUST TWO

<u>ICN</u>	<u>VINT</u>	<u>DESCRIPTION</u>	<u>EACH</u>	<u>ICN</u>	<u>VINT</u>	<u>DESCRIPTION</u>	<u>EACH</u>
6784	2009	Adelshim Pinot Noir	\$17.99	5842	2009	J Lohr Riverstone Chardonnay	\$6.49
5529	2007	Blackstone California Merlot	\$5.99	5858	2006	Kenwood Sonoma Cabernet	\$7.69
5001	2006	Chalone Estate Pinot Noir	\$13.99	5859	2006	Kenwood Sonoma Chardonnay	\$5.99
5785	2005	Clos Du Bois Merlot	\$10.99	5873	2010	Kenwood Sonoma Sauvignon Blanc	\$5.99
5176	2006	Dynamite Merlot	\$8.99	5748	2010	Kim Crawford Sauvignon Blanc	\$7.99
5833	2009	Frogs Leap Sauvignon Blanc	\$10.49	5041	2006	Rosenblum Sauret Zinfandel	\$11.99
5874	2008	Hall Napa Sauvignon Blanc	\$10.99	6725	2006	Santa Margherita Chianti Classico	\$13.99
5881	2008	Hess Allomi Cabernet	\$12.99	5802	2010	Santa Margherita Pinot Grigio	\$13.99
5841	2009	J Lohr 7 Oaks Cabernet	\$6.99	4935	2008	Steele Carneros Pinot Noir	\$10.69



<u>ICN</u>	<u>VINT</u>	<u>CABERNET</u>	<u>EACH</u>	<u>CASE</u>
4961	2009	Bogle	\$9.99	\$117.64
5209	2009	Bonterra Mendocino	\$11.99	\$141.87
4470	2007	BV Napa	\$13.29	\$157.04
3272	2008	Chat Ste Michelle	\$11.29	\$133.33
4899	2008	Columbia Crest Estate	\$7.99	\$94.98
3075	2008	Dynamite North Coast	\$13.29	\$157.04
5581	2008	Edna Valley Paso Robles	\$8.99	\$105.66
4568	2009	Francis Coppola Claret	\$12.79	\$151.51
3375	2007	Franciscan Napa	\$17.39	\$206.78
4637	2008	Hess California	\$12.79	\$151.51
3742	2008	Justin Paso Robles	\$19.99	\$236.97
3445	2008	Kenwood Sonoma	\$10.69	\$126.76
3614	2008	Louis Martini Sonoma	\$11.29	\$133.33
5898	2008	Newton Red Label	\$16.49	\$195.32
3603	2007	Simi Alexander	\$17.39	\$206.78
4261	2009	Smoking Loon	\$6.99	\$83.01
4216	2009	Souverain Alexander	\$11.29	\$133.33
5157	2009	Twenty Bench Napa	\$13.49	\$158.55

<u>ICN</u>	<u>VINT</u>	<u>MERLOT</u>	<u>EACH</u>	<u>CASE</u>
5336	'09	Bogle Merlot	\$8.99	\$105.66
3277	'06	Chateau Ste Michelle	\$11.29	\$133.33
4628	'07	Columbia Crest Estate	\$7.99	\$94.98
3685	'08	Dynamite North Coast	\$7.99	\$94.98
4486	'08	Francis Coppola	\$11.99	\$141.87
5398	'08	Kenwood Sonoma	\$10.69	\$126.76
5710	'07	Mountain View Lake County	\$9.99	\$117.64
5545	'07	Rodney Strong Sonoma	\$13.99	\$163.94
6041	'07	Simi Sonoma	\$13.39	\$158.21
3268	'07	Souverain Alexander	\$11.29	\$133.33
4269	'08	Sterling Napa	\$16.29	\$193.22
4183	'08	Tangley Oaks Napa	\$13.99	\$163.94

<u>ICN</u>	<u>VINT</u>	<u>SYRAH/PETITE SIRAH</u>	<u>EACH</u>	<u>CASE</u>
5337	2009	Bogle Petite Sirah	\$9.99	\$117.64
4063	2006	Cambria Tepasquet Syrah	\$14.99	\$176.48
4257	2009	Cline Sonoma Syrah	\$9.49	\$111.11
6152	2005	Columbia Winery Syrah	\$12.79	\$151.51
3222	2009	J Lohr South Ridge Syrah	\$9.99	\$117.64
4999	2009	Peirano Estate Petite Sirah	\$10.99	\$129.44
3153	2008	Vinum Pets Petite Sirah	\$9.99	\$117.64

<u>ICN</u>	<u>VINT</u>	<u>ZINFANDEL</u>	<u>EACH</u>	<u>CASE</u>
5117	2009	Cline Ancient Vines	\$13.29	\$157.08
5861	2009	Dancing Bull	\$6.99	\$83.01
3104	2009	Edmeades Mendocino	\$12.49	\$147.33
3223	2008	Frogs Leap Napa	\$16.99	\$201.31
6611	2010	Predator Old Vine	\$14.99	\$176.48
4557	2009	Rancho Zabaco Heritage	\$10.79	\$127.07
6216	2008	Ravenswood Zen of Zin	\$8.69	\$102.86
3724	2007	Rosenblum Sonoma	\$10.49	\$123.22
3821	2006	St Francis Old Vine	\$12.89	\$151.98

<u>ICN</u>	<u>VINT</u>	<u>CHARDONNAY</u>	<u>EACH</u>	<u>CASE</u>
5128	2009	A to Z Unoaked	\$11.49	\$135.67
3235	2009	Beringer Napa	\$10.69	\$126.76
5207	2009	Bonterra Mendocino	\$8.49	\$99.96
4182	2008	Cambria Katherines	\$14.49	\$170.99
3276	2010	Chat Ste Michelle	\$7.69	\$90.44
5381	2009	Columbia Crest Estate	\$7.99	\$94.98
5533	2009	Francis Coppola	\$9.99	\$117.64
4432	2008	Girasole Vineyards	\$9.99	\$117.64
5314	2010	Hogue	\$7.29	\$85.88
3446	2009	Kenwood Sonoma	\$8.79	\$103.90
6554	2009	Liberty School	\$8.99	\$105.66
3831	2009	Newton Red Label	\$14.99	\$176.48
5106	2009	Rosenblum Cuvee	\$9.99	\$117.64
3604	2009	Simi Sonoma	\$12.39	\$146.08
4617	2009	Souverain Sonoma/Napa	\$9.99	\$117.64
3199	2009	St Francis Sonoma	\$9.29	\$110.61
3442	2009	Steele Cuvee	\$12.39	\$146.08
6750	2008	Tanglay Oaks Napa	\$11.99	\$141.87

<u>ICN</u>	<u>VINT</u>	<u>SAUVIGNON BLANC</u>	<u>EACH</u>	<u>CASE</u>
4520	2008	Beringer Napa Sauv/Blanc	\$9.99	\$117.64
3746	2010	Bogle Sauvignon Blanc	\$8.99	\$105.66
3408	2010	Cline California Viognier	\$9.29	\$110.61
6667	2008	Edna Valley Paragon Sauv/BI	\$8.99	\$105.66
6631	2010	Franciscan Napa Sauv/Blanc	\$11.39	\$134.91
4094	2010	Groth Napa Sauvignon Blanc	\$13.49	\$158.55
5315	2009	Hogue Sauvignon Blanc	\$6.99	\$83.01
4762	2010	Kendall Jackson VR Sauv/BI	\$8.99	\$105.66
3447	2010	Kenwood Sonoma Sauv/Blanc	\$7.69	\$90.44
3207	2010	Murphy Goode Fume Sauv/BI	\$9.29	\$110.61
3607	2010	Simi Sonoma Sauvignon Blanc	\$10.29	\$121.65
4266	2009	Sterling Napa Sauvignon Blanc	\$10.29	\$121.65

<u>ICN</u>	<u>VINT</u>	<u>PINOT GRIS</u>	<u>EACH</u>	<u>CASE</u>
4538	2010	A to Z	\$11.49	\$135.67
5600	2010	Acrobat	\$9.79	\$115.03
4284	2010	Adelsheim	\$12.29	\$145.59
5206	2010	J Estate	\$10.99	\$129.44
5077	2010	King Estate	\$12.29	\$145.59
6534	2010	Ponzi	\$14.29	\$169.56
6063	2010	Rascal	\$8.99	\$105.66

<u>ICN</u>	<u>VINT</u>	<u>PINOT NOIR</u>	<u>EACH</u>	<u>CASE</u>
4948	2009	A to Z	\$14.89	\$175.11
6487	2010	Belle Glos Meiomio	\$16.99	\$201.31
4779	2009	Edna Valley Obispo	\$12.69	\$150.08
5456	2009	Francis Coppola	\$13.49	\$158.55
5479	2009	Kenwood Russian River	\$11.49	\$135.67
5694	2009	Lucky Star	\$12.99	\$152.00
5769	2009	Mark West Calif	\$9.99	\$133.33
4355	2009	Smoking Loon	\$6.99	\$83.01
5125	2008	Steele Careros	\$13.69	\$161.91

ICN VINT

BEST VALUE FRENCH RED & WHITE BORDEAUX

EACH CASE

3265	2008	Chateau Au Grand Paris, Bordeaux
6614	2009	Chateau Croix Mouton, Bordeaux, Superieur
6477	2009	Chateau D'Agel Red Minervois
3855	2005	Chateau Damase, Bordeaux Superieur
3560	2008	Chateau D'Arvigny, Haut-Medoc
3041	2010	Chateau De Castelneau, Entre-Deux-Mers
5188	2008	Chateau De La Marechaude, Lalande-de-Pomerol
3241	2006	Chateau Grand Corbin Despagne, Saint-Emilion
5929	2008	Chateau Les Vieilles Pierres, Lussiac, St. Emilion
3015	2009	Chateau Peyron, Graves
3124	2008	Chateau Recougne, Bordeaux Superieur
6902	2009	Chateau Tour De Pez, Saint-Estephe
5397	2008	Reflets du Chateau Cissac, Haut-Medoc



\$11.99	\$131.87
\$15.49	\$183.01
\$11.49	\$135.67
\$13.99	\$163.94
\$13.29	\$157.04
\$10.49	\$123.22
\$14.99	\$176.48
\$29.99	\$353.96
\$13.29	\$157.04
\$9.99	\$117.64
\$13.29	\$157.04
\$26.99	\$319.66
\$17.99	\$212.44

ARGENTINA'S BEST VALUE WINES

ICN VINT

3708	2010	Alamos Cabernet
3709	2009	Alamos Chardonnay
3715	2010	Alamos Malbec
3963	2009	Catena Malbec
6043	2009	Chanarmuyo Estate Malbec
3389	2007	Dolium Cabernet
3399	2010	Dolium Malbec
5839	2008	La Posta Malbec (Cocina Blend)
3073	2008	La Posta Pizzella Malbec



EACH CASE

\$7.39	\$86.66
\$7.39	\$86.66
\$7.39	\$86.66
\$14.99	\$178.48
\$8.29	\$97.61
\$9.99	\$117.64
\$9.99	\$117.64
\$13.49	\$158.55
\$15.49	\$183.01

ICN VINT

3805	2009	Navarro Correas Cabernet
3795	2008	Navarro Correas Malbec
6668	2009	San Telmo Esencia Malbec
3751	2009	San Telmo Esencia Torrontes
6410	2008	Terrazas Cabernet
3786	2009	Terrazas Chardonnay
3792	2009	Terrazas Malbec
4044	2007	Trumpeter Chardonnay
4066	2010	Trumpeter Malbec



EACH CASE

\$8.99	\$105.66
\$8.99	\$105.66
\$7.49	\$87.86
\$7.49	\$87.86
\$9.69	\$113.73
\$9.69	\$113.73
\$9.69	\$113.73
\$8.79	\$103.90
\$8.79	\$103.90

AUSTRALIA'S MOST POPULAR WINES

5606	2009	Alice White Cabernet
5607	2010	Alice White Chardonnay
5608	2009	Alice White Merlot
5609	2009	Alice White Shiraz
3908	2009	D'Arenberg Stump Jump GSM
3732	2010	D'Arenberg Stump Jump Shiraz
3839	2009	E Minor Barossa Chardonnay
3844	2007	E Minor Barossa Shiraz
3018	2008	Gotham Cabernet
5451	2008	Gotham Merlot
3067	2008	Gotham Shiraz
6370	2009	Hope Estate Chardonnay
6468	2008	Jim Barry Shiraz "Lodge Hill"



\$4.99	\$59.01
\$4.99	\$59.01
\$4.99	\$59.01
\$4.99	\$59.01
\$9.99	\$117.64
\$9.99	\$117.64
\$9.99	\$117.64
\$9.99	\$117.64
\$11.99	\$141.87
\$11.99	\$141.87
\$11.99	\$141.87
\$9.99	\$117.64
\$15.99	\$188.99

4426	2007	Wolf Blass Yellow Cabernet
3545	2009	Wolf Blass Yellow Chardonnay
3681	2010	Wolf Blass Yellow Shiraz
5083	2009	Wolf Blass Yellow Shiraz/Cab
4498	2006	Yalumba Y Series Cabernet
4663	2009	Yalumba Y Series Sauvignon Blanc
3511	2009	Yalumba Y Series Shiraz/Viognier
5275	2010	Yalumba Y Series Viognier
6087	2009	Yellow Tail Reserve Cabernet
6715	2009	Yellow Tail Reserve Chardonnay
6495	2009	Yellow Tail Reserve Merlot
6709	2009	Yellow Tail Reserve Pinot Grigio
5262	2009	Yellow Tail Reserve Shiraz

\$7.99	\$94.98
\$7.99	\$94.98
\$7.99	\$94.98
\$7.99	\$94.98
\$9.49	\$111.11
\$9.49	\$111.11
\$9.49	\$111.11
\$9.49	\$111.11
\$6.59	\$77.90
\$6.59	\$77.90
\$6.59	\$77.90
\$6.59	\$77.90
\$6.59	\$77.90

CHILE'S HOTTEST PROPERTIES

4879	2008	Con Y Toro Casa Concha Cabernet
3643	2007	Con Y Toro Casa Concha Chard
4837	2006	Con Y Toro Casa Concha Merlot
3338	2009	Con Y Toro Sunrise Cabernet
4259	2008	Con Y Toro Sunrise Chardonnay
4260	2008	Con Y Toro Sunrise Merlot
5150	2010	Cono Sur Sauvignon Blanc
5144	2009	Cono Sur Viognier

\$14.99	\$178.48
\$13.49	\$158.55
\$14.99	\$178.48
\$5.99	\$70.46
\$5.99	\$70.46
\$5.99	\$70.46
\$7.99	\$94.98
\$7.99	\$94.98

6478	2008	Miguel Torres Digna Carmenere
6736	2009	Montes Cabernet/Carmenere
6735	2010	Montes Sauvignon Blanc
3706	2009	Terra Andina Cabernet
3714	2009	Terra Andina Carmenere
3721	2009	Terra Andina Chardonnay
3716	2010	Terra Andina Merlot
3745	2011	Terra Andina Sauvignon Blanc

\$8.49	\$99.96
\$10.99	\$129.44
\$9.69	\$113.73
\$8.99	\$103.00
\$8.99	\$103.00
\$8.99	\$103.00
\$8.99	\$103.00
\$8.99	\$103.00



***CHEVY CHASE GIFT CARDS
ARE NOW AVAILABLE***



FRENCH WHITE BURGUNDY & LOIRE

ICN	VINT		EACH	CASE
4707	2010	Brochard Tradition Sancerre	\$19.99	\$236.97
3282	2010	Chateau Carre Muscadet	\$8.99	\$105.66
5880	2010	Chateau De Chasseloir Muscadet	\$10.39	\$122.01
4081	2009	Chateau De Montfort Vouvray	\$10.89	\$128.39
3267	2008	Domaine Bernard Defaix Chablis	\$14.99	\$176.48
6599	2008	Domaine De Chevaunet Touraine	\$9.99	\$117.64
6388	2009	Domaine de la Biche Vouvray	\$14.99	\$178.48
4784	2010	Domaine Durand Sancerre	\$16.99	\$201.31
4776	2009	Domaine Vieux Murs Pouilly-Fuisse	\$19.99	\$236.97
4388	2010	Joseph Drouhin Laforet White Chardonnay	\$9.49	\$111.11
5081	2010	Lalande Sauvignon	\$8.79	\$103.90
4575	2010	Louis Jadot Macon-Villages	\$10.89	\$128.39
4884	2009	Louis Jadot Pouilly-Fuisse	\$17.39	\$206.78
4845	2009	Princesse Anne Macon-Fuisse	\$11.99	\$141.87



MAGNUMS - 1.5 LITER (50.7oz.)

Beringer Founders Cabernet, Chardonnay, Merlot	\$12.49	\$74.50
Bolla Bardolino Chard, Chianti, Pinot Grigio, Soave, Valpolicella	\$9.29	\$53.50
BV Century Cellars Cabernet, Chardonnay, Merlot	\$7.99	\$47.50
Con Y Toro Fronterra Cab/Merlot, Chardonnay, Merlot, Sauvignon Blanc	\$6.49	\$38.50
Fetzer Valley Oaks Cabernet, Chardonnay, Merlot, Sauvignon Blanc	\$10.49	\$59.50
Georges Duboeuf Cuvee Red, White	\$7.89	\$47.00
Lindemans Bins, Cabernet, Chardonnay, Merlot, Pinot Grigio, Shiraz	\$7.49	\$44.50
Little Penguin Cabernet, Chardonnay, Merlot, Shiraz	\$8.49	\$50.50
Rene Junot Red, White	\$7.49	\$44.50
Woodbridge Cabernet, Chardonnay, Merlot, Sauvignon Blanc	\$8.99	\$53.50



***CHEVY CHASE GIFT CARDS
ARE NOW AVAILABLE***



BEERS FROM AROUND THE WORLD

This is just a sampling of over 1200 brands in stock and on display!

ICN	SIZE	AMERICAN CRAFT BREWS	CASE
1019	12oz bt	Abita Amber	\$27.99
173	12oz bt	Acme India Pale Ale	\$36.99
1507	12oz bt	Atlantic Brewing Real Ale	\$34.99
1316	12oz bt	Avery India Pale Ale	\$32.99
1351	12oz bt	Blue Moon Belgian White	\$29.99
1792	12oz bt	Breckenridge Avalanche Ale	\$33.99
1992	12oz bt	Duck-Rabbit Amber Ale	\$29.99
1088	12oz bt	Full Sail IPA	\$29.99
1330	12oz bt	Hebrew Messiah Bold Brown Ale	\$29.99
100	12oz bt	Hook & Ladder Golden Ale	\$30.99
1962	12oz bt	Kona Longboard Island Lager	\$27.99
1486	12oz bt	Lancaster Hop Hog IPA	\$30.99
1362	12oz bt	Mad River Jamaica Red	\$32.99
842	12oz bt	Magic Hat #9 Ale	\$29.99
1196	12oz bt	Ommegang Abbey Style Ale	\$46.99
29	12oz cn	Oskar Blues Dale's Pale Ale	\$32.99
746	12oz bt	Pyramid Hefeweizen	\$27.99
1506	12oz bt	Rogue Dead Guy Ale	\$39.99
446	12oz bt	Schlafly Dry Hopped American Pal	\$28.99
694	12oz bt	Sea Dog Apricot Wheat(Shipyard)	\$29.99
1953	16oz cn	Six Point Bengali Tiger IPA	\$45.99
1489	12oz bt	Southern Tier 2X IPA	\$34.99
1217	12oz bt	Stoudt's American Pale Ale	\$29.99

ICN	SIZE	BELGIUM	CASE
1689	12oz bt	Dekonink Ale	\$47.99
1105	11.2oz	Delerium Tremens	\$89.99
136	11.2oz	Duvel	\$72.99
1411	11.2oz	Hoegaarden White	\$28.99
74	11.2oz	Palm Amber	\$31.99
736	12oz bt	Sterkens White	\$48.99
1648	11.2oz	Troubadour Obscura Stout	\$79.99
981	11.2oz	Wittekerke Wit	\$37.99
GERMANY			
377	12oz bt	Bitburger 12pks	\$28.99
285	12oz bt	Hacker-Pschorr Munich Gold Lager	\$29.99
271	12oz bt	Hofbrau Oktoberfest	\$27.99
581	12oz bt	Lowenbrau Original Munich	\$25.99
440	12oz bt	Warsteiner Pilsner Premium Verum	\$30.99
907	11.2oz	Weihenstephan Hefe-Weibbier	\$34.99
GREAT BRITIAN			
1744	12oz bt	Belhaven Scottish Ale	\$37.99
260	11.2oz	Fuller's ESB	\$36.99
1589	11.2oz	Guinness Pub Draught Btl	\$28.99
133	12oz bt	Monty Python's Holy Gr'Ail Ale	\$29.99
1045	12oz bt	Morland Old Speckled Hen	\$36.99
231	12oz bt	Old Peculier	\$39.99
747	12oz bt	Smithwick's	\$24.99

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How to Buy Good Wine Every Time

by Mark Phillips www.WineTasting.org

Let's face it; the most important part of enjoying wine is being able to buy wine you like. There's nothing worse than buying a lousy wine and having to pour it down the drain. Expecting to get a good wine based on its numerical rating, the attractiveness of its label or its price is not a very good strategy. Using any of those as a guide to buying wine is as good as closing your eyes and picking out a wine. The only real strategy to buying good wine every time is to shop at a store where there are staff to assist you.

If you ask them for recommendations on what a good wine is, then you haven't accomplished anything. You might as well buy wine by the ratings. The key is not to find a wine that someone else likes; it's to find a wine that YOU like. That can be accomplished only if the sales clerk knows what you like. But it can work even better if the salesclerk likes you. So I recommend you say the following four sentences to the sales clerk:

1. "Hi, my name is Mark." Well, you might want to use your own name, but feel free to introduce yourself as me if you like. Regardless, you'll build a rapport and connection if they know your name.

2. "I want to find a wine that I like," with emphasis on the second "I."

3. For the third sentence, say, "I don't give a damn about the ratings."

Why say this sentence...and say it in such an emphatic way? The sales clerks are so used to referencing the numerical ratings as a sign of quality, but you and I know that ratings are a useless standard to go by for quality. So you have to drive into the sales clerk that you don't want the numerical ratings as a criterion to finding a wine you like. Now I'm not saying you shouldn't buy any highly rated wines, but the wine should be chosen based on being a good wine for you, not because someone else rated it well.

4. And lastly, say, "Will you help me?" This completes the circle, inviting the sales clerk to join with you as a team to help find good wines for you.

After you say those four sentences, if the salesperson doesn't hug you or fall down in a crying heap kissing your feet, I'll be surprised. Those are the best four sentences they could

ever hear. Except maybe if you said that you just inherited a million dollars and you want to spend it all in their store.

True story: I told one of my agents to do this, and she didn't believe me. She had been shopping at the same store for 10 years and knew the owner. The owner wasn't a real talkative guy, but he took care of her when she needed help with buying wine. She walked in and said the four sentences. His eyes lit up and he talked to her for hours. The four sentences endeared her to him. He was so excited to find someone who really "got" wine. Believe me, it wo

Since you are asking for wines that YOU like, the sales clerk will be forced to ask you what kind of wines you like. You'll name wines by name that you've had and liked or maybe go with types of wine, white or red, whatever information you can give to help the clerk understand your palate. Then they'll suggest a wine or two for you to buy. You'll take their advice, go home and try them, and then come back and report to the sales clerk what you thought about the wines. The more wines you buy on that sales clerk's recommendations and the more you tell them what you think about each wine, the better the clerk will know your preferences. And then they'll be able to suggest good wines each time you shop there. It's Mission Accomplished when you walk into the store and the sales clerk runs over to you and says that they just got a wine in that you'll like. That's the ultimate, when a clerk knows your palate and is thinking about your well-being.

But it gets better. Once you become bosom buddies with a sales clerk, more benefits will come your way. You'll start getting discounts on wine. They'll give you the opportunity to buy allocated wine, wine that the average customer doesn't even know exists. Every wine shop has access to special wines, but they may get only a few bottles, so they want to offer those to their best customers (the ones who buy the most) and their friends. Even if you don't buy a lot, you'll be a friend of the shop. You'll also be offered to taste samples brought in by the wine suppliers and you'll be exposed to such a variety of wines without spending a dime.

I'm not against buying wine at Costco or other stores where there is no staff to help you. If you know the wine you want and that store sells it, then go for it. But if you want to find the best value wines that you like, the only way to go is to say the four sentences to a sales clerk and stick with them.